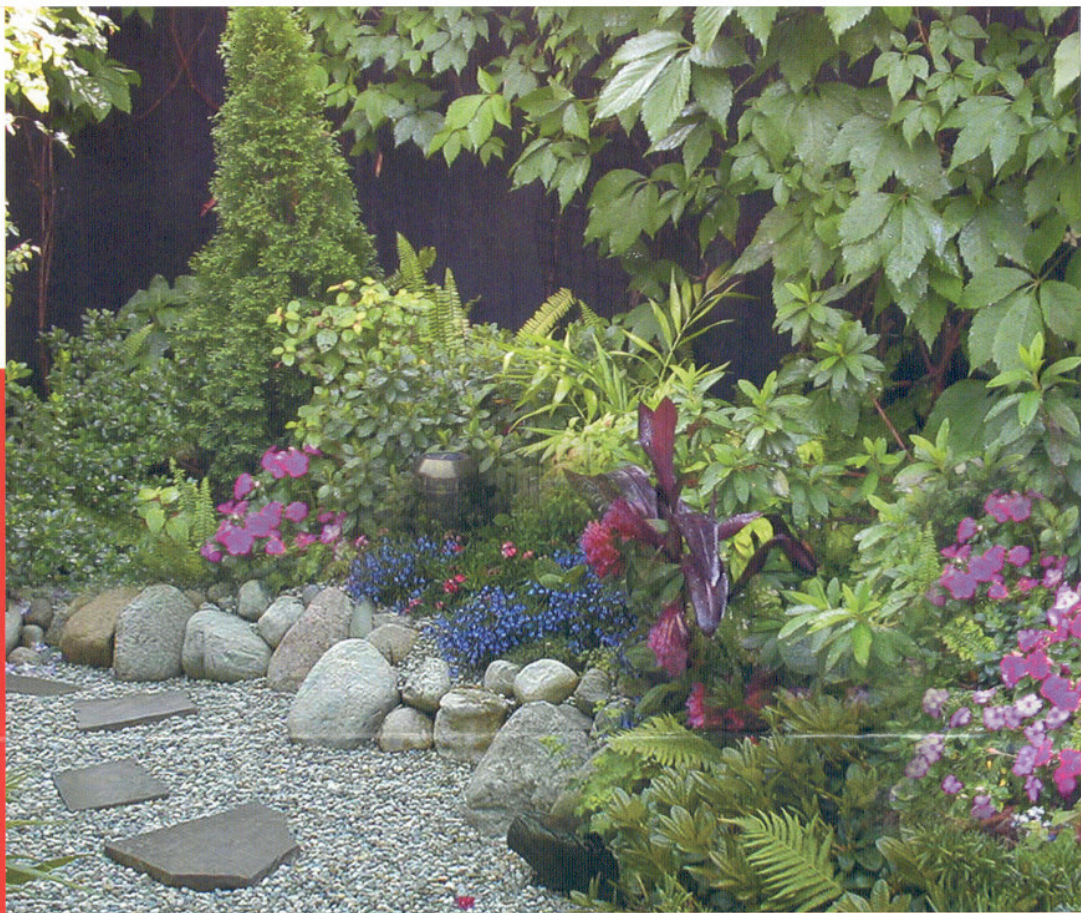


In Brief Did You Know?

- Although Melbourne's annual rainfall is lower than that of Sydney, Brisbane, Darwin and Perth it has the greatest number of rainy days
- From 1958 to 1961, the ICI Building – now the headquarters of Orica Ltd – at the corner of Nicholson and Albert Streets East Melbourne was Australia's tallest building
- Talk-back radio commenced in Australia on 3AW in April 1967
- Fraser Island, off the Queensland coast 200 kilometres north of Brisbane, is the largest sand island in the world
- Rubber is a component in the manufacture of bubble gum
- The pain-reliever Aspro – which is taken by people in many countries throughout the world – was developed in Australia by George Nicholas in 1917
- Lisa McCune won consecutive Gold Logies from 1997 to 2000
- Peanuts have a significant amount of plant protein without the high-cholesterol saturated fat contained in many animal sources of protein
- It is estimated that the average person has spent almost 10 years watching television by age 65

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Selling your home.... with a little help from Feng Shui

Most people have already decided on the home they want to purchase the minute they step in the door; they haven't seen it in its entirety but they know whether or not they want it!

How can that be? There are two very important factors influencing this decision. The first can be best described as "first impressions count" and the second is about creating "the right feeling". The first factor is fairly easy to achieve if you have an eye for detail, a neat garden and great cleaning skills.

The second factor is a little harder to achieve. To create the right feeling, all the senses need to be tantalised and stimulated to create a positive feeling. That means employing a few tips that utilise the senses of touch, smell, sight, sound and taste. Traditionally, homes are presented to appeal mainly to our sense of sight. Incorporating a few Feng Shui tips may improve the appeal of your home to a wider range of prospective buyers by creating a comforting feeling that appeals to the following senses.

Sight
A clear path to the front, absence of clutter, neat interesting garden ornaments and complimentary colours.

Sound
The sound of a running water feature, bird life (place birdseed in your garden), relaxing music and sweet sounding metal wind chimes.

Touch
A combination of plants with different textures, an interesting mix of building materials for your paths and borders, a unique doorbell, stained glass window or garden arbour.

Smell
Burn essential oils and plant or arrange cut fragrant flowers near the entry to the home such as lavender, lilac, roses.

Taste
Display individually wrapped chocolates or sweets for visitors on open days or place exotic, sweet smelling fruit on the dining table such as mangoes and pineapples.

There are so many small touches such as these you can add – the main thing to keep in mind is that you are trying to create an environment a buyer will fall in love with.

Information supplied by Feng Shui consultant, Nadia Lapadula-Merino.

For more information, www.living-energy.com.au or call 0425 768 170

